

# Evaluating Performance and Preparing Performance Narratives Reference Guide

## 5 Step Process for Evaluating Performance and Preparing Performance Narratives

1	Set the Stage for Consistency and Fairness	<ul style="list-style-type: none"> <li>Review employee's performance objectives along with the definitions for applicable elements and standards.</li> <li>Converse with other raters in your department and your reviewer to ensure you are all interpreting and applying the standards consistently across employees.</li> <li>Participate in a rater consistency workshop within your work unit or organization.</li> </ul>
2	Review Employee's Self-Report of Accomplishments	<ul style="list-style-type: none"> <li>Look for insights pertaining to the rating your employee feels he/she has earned.</li> <li>Note accomplishments your employee may have included that you didn't record in your own notes.</li> <li>Determine if it might be helpful in providing a structure for your narrative.</li> </ul>
3	Review your Notes	<p>Consider your employee's performance and results, including:</p> <ul style="list-style-type: none"> <li>Positive and negative examples, where appropriate.</li> <li>Examples that occurred throughout the rating period.</li> <li>Examples from the current rating period only.</li> </ul>
4a	Assign a Rating	<p>...for an Element:</p> <ul style="list-style-type: none"> <li>Review Performance Objectives and Element Rating Descriptors job aid.</li> <li>Review IC Performance Standards guide and the performance indicators to determine the appropriate rating.</li> </ul> <p>...for a Performance Objective:</p> <ul style="list-style-type: none"> <li>Review Performance Objectives and Element Rating Descriptors job aid.</li> <li>Review Ratings and General Standards job aid.</li> </ul> <p>...for Ratings Below the Successful Level:</p> <ul style="list-style-type: none"> <li>Notify employee immediately if performance falls below Successful level.</li> <li>Provide documentation that supports and justifies the rating in the employee's file.</li> <li>Work with the employee to establish an improvement plan.</li> </ul>
4b	Write a Narrative	<ul style="list-style-type: none"> <li>Focus on concrete job behaviors and performance results, not impressions.</li> <li>Provide specific, relevant details to justify and support the ratings given.</li> <li>Include sufficient details such that a third party would understand the reasons for the ratings.</li> </ul>
5	Check for Accuracy and Clarity	<ul style="list-style-type: none"> <li>Ensure the narrative is unbiased.</li> <li>Check the narrative for grammatical errors.</li> </ul>

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## Reference Guide (cont'd)

### Common Rating Errors

Error	Definition	How To Avoid
<i>Central Tendency</i>	<i>Giving average ratings to all individuals, despite differences in their performance.</i>	<i>Remember that individuals perform differently. To be fair and accurate, your ratings need to reflect these differences.</i>
<i>Contrast</i>	<i>Basing ratings of an individual as compared to others, rather than on the performance standards.</i>	<i>Ensure that assigned ratings are based on performance standards, not relative comparisons between employees.</i>
<i>First Impression</i>	<i>Basing ratings on performance exhibited early on rather than on performance exhibited throughout the cycle.</i>	<i>Consider performance from the entire performance cycle, not just first impressions.</i>
<i>Halo</i>	<i>Basing ratings on an overall impression (either positive or negative) rather than on performance relative to each performance area.</i>	<i>Evaluate an individual's performance in each rating area separately. Don't let performance in one area influence your ratings of other areas.</i>
<i>Leniency</i>	<i>Giving unnecessarily lenient (or harsh) ratings.</i>	<i>Carefully read the performance standards and work with other managers to ensure you are applying them</i>
<i>Recency</i>	<i>Basing ratings on recent performance rather than on performance exhibited throughout the cycle.</i>	<i>Consider performance from the entire performance cycle, not just recent events. Keep notes of critical performance incidents throughout the year so your final rating accurately reflects them.</i>
<i>Overemphasizing Positive or Negative Performance</i>	<i>Relying too heavily on either positive or negative aspects of performance when assigning ratings.</i>	<i>Equally consider all aspects of an employee's performance, both positive and negative. Raters tend to consider positive performance to a much greater extent than negative performance, resulting in a higher rating than earned.</i>
<i>Stereotyping</i>	<i>Basing ratings on individual's membership (e.g., ethnicity, gender, religion) rather than on performance.</i>	<i>Be aware of the stereotypes that you hold about different groups and ignore your stereotypes when assigning performance ratings.</i>
<i>Similar to Me</i>	<i>Assigning higher ratings because someone is similar to you</i>	<i>Ignore any similarities or differences you may have with particular individuals. Focus on examples of performance relevant to the standards when you make your ratings.</i>